

Ian Brody
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Summary

- Experienced and educated in policy analysis with experience in legal and legislative research, statistical analysis, statutory and regulatory compliance, & policy communication
- Seasoned project manager (holding Project Management Professional certification) with 7+ years experience managing software development and network infrastructure projects
- Experienced business analyst with industry experience in portfolio management, shareholder analysis, equities research, contact (customer, investor, voter) relationship management, elections data, sales tracking, & event management
- Deep understanding of the technology and uses of the Internet and other Information Communication Technologies (ICTs)
- Achievement oriented, client-focused work-style

Education

SUNY Rockefeller College of Public Affairs and Policy, Albany, NY, 2009
Master of Public Policy, Concentration: Information & Communication

University of Chicago, Chicago, IL, 1987
Bachelor of Arts

Experience

Miller Howard Investments, *Technologist*, Woodstock, NY 2010 - Present
Integrating and customizing a Goldmine CRM system and an Indata iMS trading and portfolio management platform using MS SQL Server and associated tools.

The New York State Senate, *Legislative Fellow*, Albany, NY, 2007-2008

- Completed significant research on school governance and student financial aid.
- Researched and drafted education, technology, privacy and election legislation (see Senate bills S.1081 and S.1426 of 2009 for two examples).
- Reviewed legislation in preparation for session and committee meetings.
- Engaged with constituents and interest groups.

FCCTrain for the **New Jersey State Dept. of Judiciary**, *Consultant*, Trevese, PA, 2005
Instructional design and delivery of custom MS Project Enterprise training.

Incepta Online - Citigate Financial Intelligence, *Chief Technology Officer*, Hoboken, NJ, 2001-2005

Managed department of 12 employees and consultants, located in 4 states and 3 countries supporting this Shareholder Research, Investor Relations (IR), and Corporate Communications firm.

- Brought to market the technology of CitigateIRx.com, a subscription-based web site for IR professionals. Managed a multi-million dollar internet development effort, meeting a 3-year budget forecast. Delivered technology from multiple interdependent teams.
- Analyzed business processes to create database and application specifications for the security-sensitive equity and custodial holdings surveillance process, in addition to the Customer/Investor Relationship Management (CRM) systems required by corporate communication professionals.

- Designed investor targeting tools based on complex business rules. Interfaced with internal and external customers at all levels to analyze business requirements and report results.
- Managed a secure, high-uptime environment. Developed intranet applications using ASP & SQL.

Incepta Online - Citigate Hudson, *Consultant*, New York, NY, 2000-2001

Various consulting engagements included but were not limited to:

- For **Citigate Dewe Rogerson**: Systems Analysis and development of custom VB driven excel applications for investor targeting, sales-force automation and financial surveys.
- For the **National Football League**: Completed a number of projects, including serving as Business Analyst for a large event management system.
- Systems Analyst for a secure system for managing sensitive data within a larger banking infrastructure (client confidential).
- For **DLJ Investment Banking**: Designed a load-balanced server configuration solution for the DLJ Intranet. Consulted on security for retail trading application.

Collegis, Inc. for **Ulster County Community College**, *Technical Director* Stone Ridge, NY, 1999-2000

As consulting technical director, oversaw desktop and network support for the college's 900 desktops and 3500 users; reduced open-problem average by 80%; and directed Y2K remediation effort.

Smartmoney.com, *Network Manager*, New York, NY, 1999-2000

Managed technology infrastructure, directing eight employees & managing a \$900K+ capital budget while smoothly scaling the site as it quintupled its traffic to one million daily page-views.

About.com, *Senior Systems Administrator*, New York, NY, 1996-1998

Music Television Networks, *Remote Site (IT) Administrator*, New York, NY, 1995-1996

Technical Expertise

- **Business Analysis:** Contact Relationship Management (CRM), Investor Targeting, Portfolio Analysis, Business Process Reengineering, Sales Tracking, Statutory & Regulatory Analysis, Technical Writing, Risk Management, Entity Relationships (ERD/ERM), UML Diagrams, Process-flow Diagrams, Use-case Scripting, Quality Management, ETL/Data Transformation
- **Project Management:** Program Management, Project Estimating, Accounting, SDLC, Vendor Management, Contracts Administration, Backup Contingency Planning & Disaster Recovery
- **Data Analysis:** Microsoft SQL, SSRS, SSIS, Access, XML, SPSS, more
- **Networking & Systems Administration:** Windows 2000/2003 Server, DNS, MS Sharepoint, MS Exchange, Network Design, Cisco routers and switches, Checkpoint firewall, F5 Big IP, VPNs, Packet Analysis, SNMP, Frame Relay, Leased lines, Satellite
- **Development:** HTML, Visual Basic (VB), ASP (VB), SSRS, SSIS, SQL, Crystal Reports

Accreditations and Associations

- Project Management Institute: Project Management Professional (PMP)
- Ulster County Democratic Committee: Treasurer
- Ulster County Youth Board: Commissioner
- Saugerties Democratic Committee: Committeeperson
- Pi Alpha Alpha Honors Society
- Association for Public Policy Analysis and Management
- New York University Certificate in Networking, 1990
- New York State Democratic Committee: Committeeperson (Ulster County, 127th AD) 2008-2010